

## Long-time LiveNote™ firm is switching to TextMap® Transcript Management Software—Realizes Cost Savings and More Efficiencies

### Overview

**Location:** Philadelphia

**Industry:** Legal services

#### Customer Profile:

Founded in 1977, Anapol, Schwartz, Weiss, Cohan, Feldman & Smalley, P.C. is a Philadelphia-based litigation firm with more than 30 attorneys who practice in the areas of medical malpractice, pharmaceutical, toxic tort, class actions, products liability and automobile litigation.

#### Business Situation:

Anapol Schwartz used the LiveNote™ transcript management software for many years, but grew increasingly disenchanted with the pricing model of the product, as well as its flexibility for remote access and operation. Mark LeWinter, a shareholder in the firm who was well-versed in transcript management, suggested to his shareholders that they consider making a switch to another product.

#### Solution:

As a longtime user of the award-winning CaseMap® case analysis software from LexisNexis®, Mr. LeWinter was aware the company also offered a transcript management module called TextMap®. After extensive trial use of the product, Anapol Schwartz decided to move away from LiveNote with TextMap as the transcript management software to be used by the litigation professionals in the firm.

#### Benefits:

- The pricing model for TextMap provided cost savings
- Ability to manage more case work with fewer litigation support team members
- Remote access to transcript database
- More conducive to paperless workflow in the firm

#### Product Summary:

- Litigation Services
- TextMap

Historically, Anapol, Schwartz, Weiss, Cohan, Feldman & Smalley, P.C. has been considered a “personal injury” law firm, but in fact it has evolved into a multi-faceted litigation practice over the years. While maintaining its tradition of excellence in medical malpractice, pharmaceutical, toxic tort, class actions, products liability and automobile litigation, Anapol Schwartz now handles a wider range of cases, including securities and employment litigation.

Since its founding in 1977, the firm has grown to employ a roster of more than 30 attorneys and compiled a record of success unusual among its peers. Anapol Schwartz’s attorneys are bar association leaders and serve as speakers, course planners and authors. With sound legal experience, the firm continues to provide its clients with superior negotiation and trial work, which includes a number of landmark verdicts and settlements.

### Situation

As a firm specializing in litigation, the attorneys at Anapol Schwartz conduct hundreds of depositions annually and need a technology solution to help them manage the large volume of transcripts they must track at any given time. For many years, the firm was a LiveNote customer. However, in recent years, the litigators and paralegals at the firm grew increasingly disenchanted with LiveNote.

Mark LeWinter, a shareholder at Anapol Schwartz who had joined the firm in 2001, was known as one of the litigators in the firm who had the most experience working with transcript management and relational databases. LeWinter offered a suggestion to his colleagues: it was time for a change.

*“The pricing model for TextMap was far more attractive than what we had in place with LiveNote.”*

— Mark LeWinter  
Shareholder  
Anapol Schwartz

“I had been a longtime user of the CaseMap case analysis software product and was aware of a transcript management module that the developers of CaseMap had introduced,” said LeWinter. “This product, TextMap, had intrigued me so I suggested to others in the firm that we give it a ride and see if we liked it as a possible replacement for our transcript management software solution of choice.”

### **Solution**

Anapol Schwartz conferred with LexisNexis® representatives and entered into a trial of TextMap.

“TextMap was so clearly superior to LiveNote on two principal levels,” explained LeWinter. “First, the pricing model for TextMap was far more attractive than what we had in place with LiveNote and it created a scenario where the value proposition was a no-brainer advantage for TextMap. Second, I personally found TextMap to be much more conducive to the realities of life for a busy litigator who spends a lot of time on the road. TextMap is very portable and much easier for our paperless work environment.”

TextMap creates a searchable database of electronic transcripts from case depositions, examinations and other proceedings. Even attorneys working with electronic transcripts for the first time will be able to search the transcripts’ concordances, print selections, and use the built-in PDF writer. Users can quickly upload transcripts from many different formats, including Concordance® software, and send transcript summary passages directly to CaseMap for inclusion in key case facts.

“I was quite impressed with the value and the functionality of TextMap, so I began to discuss with my colleagues how they felt about their own user experiences,” said LeWinter. “In the end, the cost savings and utility of remote access to TextMap was so compelling to all of us that our firm agreed to make a move and shift from LiveNote to TextMap as our transcript management software.”

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Shareholder  
Anapol Schwartz

## Results

The legal professionals at Anapol Schwartz have identified five major benefits from their implementation of TextMap:

- **Cost savings**

The pricing model developed by LexisNexis allowed the firm to actually reduce their total spending on transcript management software, even while increasing the quality of the product they were using.

- **Ability to manage more with less**

“TextMap tips the playing field to our advantage because it allows our litigators to master a wide range of facts in a case without needing a large team of associates and paralegals to manage our case files,” explained LeWinter.

- **Remote access to transcript databases**

TextMap software eliminates the need for Anapol Schwartz lawyers to transport boxes of files with them when traveling for business—or any paper files in their briefcase at all, for that matter. Instead, they just fire up their laptop computer, log on to their TextMap database, and access any transcripts they need that are associated with any case they are handling at any time they want.

- **The freedom of going paperless**

Anapol Schwartz has built a law firm culture that promotes the cost benefits and efficiencies of a paperless workflow. TextMap supports this objective by reducing the reliance on paper transcripts, untethering lawyers from their offices. “TextMap allows me to practice law more efficiently, which means I can prepare more quickly and get out of the office earlier,” said LeWinter. “I can work smarter, not harder.”

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- **Fingertip access to depositions**

“By having instant access to deposition transcripts in the TextMap database, I have a competitive advantage over other litigators who don’t have a transcript management software system and have to manually search for hard-copy transcripts among dozens of files,” said LeWinter.

“The truth is that, with this software, you’re only limited by your own imagination as to how you can leverage the power of the TextMap database to manage litigation,” he said.

### About LexisNexis

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